

CURRICULUM VITAE

PAUL A.M. VAN LANGE
PROFESSOR

VU AMSTERDAM
THE NETHERLANDS



Contact Information

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Personal

Date of Birth October 11, 1961
Nationality Netherlands
Status Married to Wilma Otten; one son Dion, one daughter Sera

1991 Ph. D. University of Groningen, Title thesis: *The rationality and morality of cooperation*
1986 MSc Social Psychology, Minor Quantitative Psychology, University of Groningen

Positions

2023- Global professor, at the University of Cologne
2017-now Member of the international Anti-Corruption Academy
2016-now Member of the Royal Holland Society of Sciences and Humanities
2017-2021 Head of Section of Social Psychology
2014-now Distinguished Research Fellow, University of Oxford
2009-2017 Head of Department of Social and Organizational Psychology
2000-now Professor Vrije Universiteit, Amsterdam
2007-2009 Head of Department of Social Psychology
2000-2003 Scientific Director Kurt Lewin Institute
1999-2009 Professor (honorary) University of Leiden
1998-2000 Associate Professor VU University Amsterdam
1990-1997 Assistant Professor VU University Amsterdam

Honors and Awards

- 2023 Lifetime Achievement Award, a career-award given once every three years to one senior scientist by the *European Association of Social Psychology*, an association with about 1400 members.
- 2023 Open Science Award (Vrije Universiteit) for article in *European Journal of Personality* authored by Yi Liu, Bo Wang, and Paul Van Lange.
- 2023 Global professorship at University of Cologne (Social and Economic Behavior)
- 2022 Ig Nobel prize (category: Peace) for an article on Honest and Dishonest Gossip (published in 2021 in *Philosophical Transactions of the Royal Society Biological Sciences*)
- 2022 Member and visiting scholarship, Institute for Advanced Studies, Bologna, Italy
- 2020 Ammodo Science Award. A team prize (1.2 million euros) awarded by the Royal Dutch Academy of Sciences for groundbreaking research. <https://ammudo-science-award.org/en/groundbreaking/>
- 2020 Advertiser-of-the-year Award for Sire's campaign #DOESLIEF, a nation-wide public education campaign for which I served as scientific advisor and spokesperson
- 2019 Founding Editor *Current Research in Ecological and Social Psychology* (a new Elsevier journal in a series of high-impact *Current Research* journals)
- 2019 Effie Award for Sire's campaign #DOESLIEF (also recognized as the best campaign in the Netherlands in 2019 by Social Media Awards), a nation-wide public education campaign for which I served as scientific advisor and spokesperson
- 2017 Awarded Visiting Professorship, University of Padova, Italy, supported by the Italian Science Foundation
- 2017 Award from the *International Group for Social Dilemmas delivered at the 17th International Conference on Social Dilemmas* (Taormina, Italy, June 2017)
- 2017 Invited address at the *International Anti-Corruption Academy* (Laxenburg, Austria, July 2017)
- 2016 Appointed member of *Royal Holland Society of Sciences and Humanities*
- 2014 Founding Editor *Current Opinion in Psychology* (a new Elsevier journal in a series of high-impact *Current Opinion* journals)
- 2014 Awarded Visiting Professorship, University of Nanjing, China, supported by the Chinese Academy of Science
- 2014 Kurt Lewin Medal, mid-career award by the *European Association of Social Psychology*, an association with approximately 1,400 members
- 2014 Appointed Distinguished Research Fellow, University of Oxford, United Kingdom, The Oxford Center for Neuro-ethics
- 2013 Research Prize from the John Templeton Foundation on Altruism and Eye Cues (base rate < 5%)
- 2012 Invited speaker to symposium to award the Ludwig Wittgenstein prize (to Prof. dr. Walter Mischel) at the University of Vienna, Austria
- 2012 Appointed Associate Editor *Psychological Science*, the flagship empirical journal of the Association of Psychological Science (APS)
- 2011 Member of two collective graduate program grants, one initiated by the VU University, the other by the Kurt Lewin Institute, each awarded by the Netherlands Organization for Science (total 1.6k Euros)
- 2011 Elected President of the *Society of Experimental Social Psychology* (SESP), an association with more than 1,000 members, selected among five-year post-PhD candidates world-wide (I was elected President as first psychologist from Europe)
- 2011 Listed in Top 3 of Dutch Social Psychologists with largest impact (source: Volkskrant, November 6, 2011)

- 2009 Elected member of *New York Academy of Science*
- 2008 Invited Address. Trust, leadership and resource management. *European Union International Convention* "Social sciences and humanities facing the climate change challenges" (Paris, September 2008)
- 2007 Awarded replacement grant (48.000 euros) by Dutch Science Foundation to publish *Handbook of Theories in Social Psychology* (published as a two-volume set in 2012 with Professor Arie Kruglanski and Professor Tory Higgins)
- 2006 Elected APS fellow of the *Association for Psychological Science*
- 2005 Jean-Paul Codol Medal, an outstanding service award by the *European Association of Social Psychology* to the Kurt Lewin Institute (for which I served as Director from 2000-2003)
- 2005 Invited speaker to Open Meeting on Empathy and Fairness. The Royal Institution, Supported by the Novartis Foundation in Collaboration with the Physiological Society (London, UK)
- 2005 Scientific producer of *Mirror Mission*, a science program on human behavior at Dutch National Television (around 300.000 viewers per episode; 7 episodes in total)
- 2001 Appointed Associate Editor of *Journal of Personality and Social Psychology* (JPSP, first psychologist from Europe), the number 1 empirical journal in social psychology.
- 2000 Elected Director of the Kurt Lewin Institute, an interuniversity PhD program involving Departments in Social and/or Organizational psychology in Amsterdam (both universities), Groningen, Leiden, and Utrecht.
- 1999 Awarded Interuniversity Priority Grant (425.000 euros, PI Van Lange) from the Dutch Science Foundation to initiate research on Interdependence and Adaptation.

Keynotes (Selected)

Recent

- 2023 Keynote: Naturally good? And how we can become more good for ourselves and others. Annual conference for positive psychology, Ede, The Netherlands (November 2023)
- 2023 Keynote: Human cooperation: A new look at helping members of other groups. Institute for Advanced Study, Bologna, Italy (June 2023)
- 2023 Keynote. Latitudinal psychology: How climate might shape culture. Daylight Academy Conference and General Assembly 2023, Lausanne, Switzerland (June 2023).
- 2021 Keynote: Formula 1 Heineken Dutch Grand Prix. The virtues and vices of winning. Zandvoort, The Netherlands (September 2021)
- 2020 Keynote: Inspiration comes from individuals, the spirit from the collective. Dutch media week. De Vorstin, Hilversum, The Netherlands (October 2020).
- 2020 Keynote: Refugees: From dilemmas and distrust to solutions. Convention Migration Studies. University of Rome, La Sapienza.
- 2019 Keynote: The challenge of low-cost cooperation. 14th Nordic conference on Behavioral and Experimental Economics. (Kiel, September 2019)
- 2018 Keynote: Distrust is the Root, not Fear or Hate. Refugees Rethinking: Action and Knowledge. Krakow, Poland (October 2018),
- 2018 Keynote: Societal responsibility of artists and music industry: Trust and respect. Eurosonic Noorderslag (ESNS) (Groningen, Netherlands, January 2018)
- 2017 Keynote: Aggression and cooperation around the world. Congress Having Others in Mind. DMEP & RATIO. (Beér Sheva, Israel, January 2017)
- 2017 Keynote: Trust and cooperation. Symposium Trusting and the Law. Lorentz Center Leiden, The Netherlands, (January 2017)

- 2015: Keynote title: Moral society is a matter of trust. Institutions for Moral Behavior. University of Utrecht (Utrecht, the Netherlands, November 2015)
- 2015 Keynote title: Trust in Psychology and Politics. Congresso Nationale delle Sezioni di "Psicologia per le Organizzazioni" e die "Psicologia Sociale". (National congress of psychology). (Palermo, Italy, September 2015)
- 2014 Keynote title: Trust and Human Cooperation: Genetics and Culture. At the Biannual Conference organized by the *Chinese Association of Social Psychology* (Nanjing, November 2014)
- 2014 Keynote title: Trust as the key to solidarity. *Amsterdam Institute for Advanced Labor Studies* (Amsterdam, September 2014)
- 2014 Keynote title: Trust, social mindfulness, and games. International Meeting on *Experimental and Behavioral Science* (Oxford, April 2014)
- 2014 Keynote title: Vertrouwen. *Dutch Association of Social Psychology* (ASPO-Blitz, Amsterdam, April, 2014)

Past (selected)

- 2008 Keynote speaker: Trust, leadership and resource management. European Union International Convention "Social sciences and humanities facing the climate change challenges" (Paris, September 2008)
- 2004 Keynote title: The power of negativity in social dilemmas. *Third International Symposium of Psychology and Economics* (Tilburg, 2004)
- 1999 Keynote title: Generosity pays: How to cope with noise and misunderstanding. Annual conference of the *German Association for Psychological Science* (Kassel, 1999)

Editorships

Book Series Editor for
Oxford University Press (2012 - now)

Chief Editor (founding) of
Current Opinion in Psychology (2014 - now)
Current Research in Ecological and Social Psychology (CRESP, 2019 - now)

Associate Editor of
European Journal of Social Psychology (1998-2001)
Journal of Personality and Social Psychology (2001-2002, 2007-2008)
Psychological Science (2008, 2012-2015)

Guest Editor for
Organizational Behavior and Human Decision Processes (Special Issue on Social Dilemmas 2013)
Personality and Social Psychology Bulletin (PSPB, 2012)
Proceedings of the National Academy of Science (PNAS, 2014 - now)

Editor of
Annual Book on *Applied Social Psychology* (in Dutch) (1992-1994)

Editorial Boards

European Review of Social Psychology (2002-now)
Journal of Personality and Social Psychology (1996-2001, 2003-2006, 2019-now)
Social Issues and Policy Review (2006-now)
Social and Personality Psychology Compass (2006-now)
British Journal of Social Psychology (2009-2012)
European Journal of Social Psychology (2001-2005)
Organizational Behavior and Human Decision Processes (2012-2017)
Personality and Social Psychology Bulletin (2009-2012)

Courses Taught

- 2022-now *Introduction to Social Psychology*: A first-year undergraduate course.
2010-now *Interdependence*: An expert workshop in the Research Masters Social Psychology
2007-2010 *How to Publish*: An optional course in the PhD program of the Kurt Lewin Institute
2005-now *Bridging Social Psychology*: A compulsory course in the Research Masters Social Psychology
2005-2009 *Interdependence: An Atlas of Interpersonal Situations*: A compulsory course in the Research Masters Social Psychology
2004-2005 *Egoism and Altruism* (formerly known as "Social Interdependence"): An optional course at the undergraduate and graduate level
2002-2006 *Interpersonal Processes* : A course at the bachelor's level, jointly given with Dr. Jan Willem van Prooijen or Drs. Monique Pollmann
2000-2003 *Egoism, Altruism, and Justice*: An optional course at the undergraduate level, jointly given with Dr. Riel Vermunt at The University of Leiden
1999 *Interdependence and Conflict* : A three-day workshop at the graduate level, given at the University of Louvain-la-Neuve, Belgium
1999-2001 *Introduction to Social Psychology*: A compulsory course at the undergraduate level
1998 *Cooperation and Competition*: A two-week international workshop at the graduate level, part of the Leuven/Louvain Summer School, organized by Prof. dr. E. Van Avermaet & Prof. dr J-Ph Leyens, and sponsored by the European Association of Experimental Social Psychology
1998 *The Social Psychology of Environment and Economics*: An optional course at the undergraduate level
1997 *Egoism and Altruism* (formerly known as "Social Interdependence"): An optional course at the undergraduate and graduate level
1995-1996 *The Social Psychology of Environment and Economic*: An optional course at the undergraduate level
1992-1995 *Egoism and Altruism* (formerly known as "Social Interdependence"): An optional course at the undergraduate and graduate level
1990-1994 *Advanced Research Skills*: An optional course at the undergraduate and graduate level
1990-1998 *Research Skills*: A compulsory course at the undergraduate level
1990-2000 *Social Psychological Theories*: A compulsory course at the undergraduate level
1990 - now *Research Projects*: Supervision of research at the undergraduate level

Current Ph.D. students

Cagla Cinar
Stijn Peperkoorn
Meta Aurelia
Melissa (Liu) Yi
Christel Klootwijk
Rebecca van Rijn
Haiyan Wang
Jiayan Mao
Xiyang Song

Ph.D. students supervised to completion

Dr. Lei Fan (PhD 2023, Post-doc, University of Aarhus, Denmark)
Dr. Shuxian Jin (PhD 2023, Post-doc, University of Sussex, United Kingdom)
Dr. Cristhian Martínez (PhD 2022, Assistant professor, University of Groningen, Netherlands)
Dr. Paola Perone (PhD 2022, Project manager, TNO, Soesterberg, Netherlands)
Dr. Iris van Sintemaartensdijk (PhD 2022, Assistant professor, University of Twente)
Dr. Ruddy Faure (PhD 2021, **Cum Laude**, Assistant professor, Radboud University, Netherlands)
Dr. Mengchen Dong (PhD 2020, Post-Doc, Max Planck Institute, Berlin, Germany)
Dr. Simon Columbus (PhD 2020, **Cum Laude**, now Post-Doc, MIT, Boston, USA)
Dr. Xiaoyue Tan (PhD 2019, now Post-Doc Erasmus University Rotterdam, Netherlands)
Dr. Catherine Molho (PhD 2019, now Assistant professor, VU Amsterdam)
Dr. Jan Luca Pletzer (PhD 2018, **Cum Laude**, now Assistant Professor, Erasmus University Rotterdam)
Dr. Mariko Visserman (PhD 2018, **Cum Laude**, now Lecturer, University of Sussex, UK)
Dr. Hester Ruigendijk (PhD 2018, now Lecturer, Leiden University, Netherlands)
Dr. Nils Köbis (PhD 2018, **Cum Laude**, now Post-Doc, Max Planck Institute, Berlin, Germany)
Dr. Angelo Romano (PhD 2018, now Assistant Professor, Leiden University)
Dr. Zoi Manesi (PhD 2017, now Senior research consultant, Marketresponse, Utrecht)
Dr. Junhui Wu (PhD 2016, **Cum Laude**, now Associate Professor, Beijing Normal University, China)
Dr. Niels van Doesum (PhD 2016, now Assistant Professor, Leiden University)
Dr. Marco van Bommel (PhD 2015, now Assistant Professor, Leiden University)
Dr. Lot Verburgh (PhD 2015, now manager zorgcentrale, Rivas zorggroep, Amsterdam)
Dr. Linda Muusses (PhD 2014, owner Muusses Advice and Consultancy, Alkmaar)
Dr. Robert Eckhoff (PhD 2013, now innovation Researcher at Salzburg Research Institute)
Dr. Francesca Righetti (PhD 2011, **Cum Laude**, now Associate Professor at VU Amsterdam)
Dr. Joel Vuolevi (PhD 2011, now internet expert)
Dr. Kaska Kubacka (PhD 2010, now Program Officer Research, UNESCO)
Dr. Petra Hopman (PhD 2010, now Scientific Researcher, Trimbos Institute, Utrecht)
Dr. Anthon Klapwijk (PhD 2009, **Cum Laude**, Consultant, National Cyber security center, Den Haag)
Dr. Chris Reinders Folmer (PhD 2008, Assistant Professor at University of Amsterdam, Netherlands)
Dr. Arnaud Wisman (PhD 2007, now Assistant Professor, University of Kent, UK)
Dr. Tom Frijns (PhD 2005, now Assistant Professor, University of Utrecht)
Dr. Mirjam Tazelaar (PhD 2004, passed away in 2005)
Dr. Joost Miedema (PhD 2004, Education manager, Hanze University Groningen, Netherlands)
Prof. dr. Johan Karremans (PhD 2002, now Professor, Radboud University, Netherlands)

Dr. Ellen de Bruin (PhD 1999, now science reporter, NRC Handelsblad)
Prof. dr. Jeff Joireman (PhD 1996, now Professor, Washington State University, USA)
Prof. dr. Mark van Vugt (PhD 1995, now Professor, VU Amsterdam, Netherlands)

Supervision of Post-Docs

Dr. Kelly Kirkland (2020-now)
Dr. Joel Vuolevi (2011-2012, now internet expert)
Dr. Wernher Brucks (2004-2005, now Director Travel Safety Institute, Zurich)
Prof. dr. Marcello Gallucci (2000-2005, now Professor University of Milan)
Prof. dr. Sonja Utz (2000-2001, now Professor Eberhard Karls Universität Tübingen)
Dr. Jaap W. Ouwerkerk (1998-2001, now Associate Professor VU Amsterdam)

Previous MA students (selected)

Prof. dr. Daniël Wigboldus (1993, now Professor and President, Radboud University, Nijmegen)
Dr. Fieke Harinck (1996, now Assistant Professor, Leiden University)
Prof. dr. Michaéla Schippers (1997, now Professor, Erasmus University, Rotterdam)
Prof. dr. Bianca Beersma (1998, now Professor, Organizational Science, VU Amsterdam)
Dr. Tila Pronk (2006, now Assistant Professor, University of Tilburg)

Colloquia

Departments of Psychology (selected)

Havard University, USA; Hebrew University, Jerusalem, Israel; New York University, USA; Yale University, USA; Oxford University, United Kingdom; University of Amsterdam, The Netherlands; University of Berkeley, USA; University of California, Santa Barbara, USA; University of Delaware, USA; , University of Graz, Austria; University of Groningen; The Netherlands; University of North Carolina at Chapel Hill, USA; University of Southampton, UK; University of Tilburg, The Netherlands; University of Zurich, Switzerland.

Departments Beyond Psychology (selected)

Catholic University of Leuven (Economics), Chinese University of Hong Kong (Behavioral Science), VU University, Amsterdam (Sociology), Institute for Advanced Studies (Bologna), University of Amsterdam (Economics, CREEDE), University of Cologne, (Institute for Social and Economic Behavior), University of Utrecht (Sociology), Max Planck Institute at Bonn (Economics of Public Goods), Max Planck Institute at Leipzig (Developmental Psychology and Anthropology); Institute for Cognitive Neuroscience (London), Institute for Affective Science (CISA, Geneva), University of Mannheim (Social and Behavioral Science), Hakkaido University at Sapporo Social and Evolutionary Science), University of Zurich (Economics).

Research Grants

2021 Research grant from Netherlands Organization of Scientific Research (NWO). Warmly recommended. A study on climate and health (2021, 245k) (fellow applicant, PI Dr. H. Daamen, VU Movement Science).

2020 Research grant from Netherlands Organization of Scientific Research (NWO). Don't be late! Postponing cognitive decline and preventing early unemployment in patients with multiple sclerosis (1.6 million euros) (fellow applicant, PI Dr. H. Hulst, VU Medical Center).

2020 Ammodo Science Award (1.2 million euros). Team award for groundbreaking research delivered by the Royal Dutch Academy of Sciences (PI, with Profs Krabbendam and Van Atteveld as other PIs).

2019 Research grant from the Australian Research Council (ARC DP), entitled "Building trust by promoting a moral frame to nature: A new approach to sustainability" (2019, 189.144 euro, Partner Investigator, with Dr. Brock Bastian).

2019 Research grant from the German Federal Ministry of Labour and Social Affairs, entitled "Willingness to help refugees examined experimentally" (2019, 200.000 euro, with Dr. Robert Böhm and Dr. Hannes Rusch, Aachen University, Germany).

2019 Research grant from the VU University, Amsterdam Sustainability Institute (2019, 6.000 euro, with Dr. Menusch Khadjavi as co-applicant).

2018 Research grant from the Columbian Science Foundation. Punitive and Restorative Justice in Post-conflict (2018, 200.000 euro, with Dr. Jan Willem van Prooijen and Cristhian Martinez).

2018 Research grant Chinese Organization of Scientific Research entitled "The primacy of dyads: A neuroscientific approach" (120.000 euros, Liu (Melissa) Yi, Renmin University of China).

2018 Research grant Chinese Organization of Scientific Research entitled "Human prosociality and social class" (120.000 euros, with Dr. Daniel Balliet and Jin Shuxiang, Beijing Normal University).

2018 Research grant VU center War and Peace "Violence and climate: An ecological perspective" (15.000 euros)

2017 Research grant from the Swedish Riksbanken Jubileumsfond. Cultural variation in the social perception of norm-breakers and peer-punishers (2017, 320,000 euro, with Dr. Kimmo Eriksson as main applicant, and Michele Gelfand, Junhui Wu, and Toshio Yamagishi as co-applicant).

2016 Research grant from Police and Sciences (Politie en Wetenschappen). Virtual reality as a tool to detect burglars (2016, 60.000 euro, with Dr. Jan Willem van Prooijen as main applicant, and Dr. Jean-Louis van Gelder and Iris van Sintemaartensdijk as co-applicant).

2015 Research grant from Netherlands Organization of Scientific Research (N.W.O) "Implicit partner evaluations: How they form and what they do to relationships" (2015, 390.000 euro, with Dr. Francesca Righetti as main applicant, and Prof. Wilhelm Hofmann and Van Lange as co-applicant)

- 2015** Research grant from Oxford Martin School (UK), The “Human Factor”: Infectious disease and collective responsibility. (2015, £2 million, with Prof. Andrew Pollard, Prof. Molly Crockett, and Dr. Nadira Faber)
- 2013** Research grant from John Templeton Foundation entitled “Altruism, eye cues, and social value orientation: Under what conditions does a sense of being watched increase charitable behaviors? (ID 43919; 150.000 euro, with Dr. Thomas Pollet).
- 2013** Research grant Netherlands Organization of Scientific Research (NWO), Talent grant for Nils Köbis entitled “Self-control and the slippery slope of corruption (150.000 euros, with Dr. J.W. van Prooijen).
- 2012** Research grant Chinese Organization of Scientific Research entitled “Human prosociality in times of economic crisis” (120.000 euros, with Dr. Daniel Balliet and Junhui Wu, Beijing Normal University).
- 2011** Research grant Netherlands Organization of Scientific Research (NWO), graduate programme grant for Kurt Lewin Institute (160.000 euros, total grant 800.000 euros, main applicant Prof.dr. N. Ellemers, several co-applicants from University of Groningen, Utrecht University, Leiden University, and University of Amsterdam).
- 2011** Research grant Netherlands Organization of Scientific Research (NWO), graduate programme grant for William James Graduate School (200.000 euros, total grant 800.000 euros, main applicant Prof.dr. E. de Geus, several co-applicants).
- 2010** Research grant Netherlands Organization of Scientific Research (NWO), entitled “Political paranoia in times of economic uncertainty” (165.000 euros, main applicant, Dr. J.W. van Prooijen, co-applicant, Dr. N. Jostmann).
- 2009** Research grant “Cooperation between groups: Opportunities and challenges.” Portuguese Science Foundation (2009, 200,000 euros, joint application with Luis Filipe Martins).
- 2009** Research grant “Bystander effect: A matter of mixed emotions” Nederlands Institute for Crime and Law Enforcement, VU University (200.000 euros, joint application with Prof.dr. Henk Elffers).
- 2008** Research grant “Social dilemmas and uncertainty” Alfred Kordelin's foundation, Finland (2008, 9.000 euros, joint application with Joel Vuolevi MSc).
- 2008** Research grant “Social dilemmas and Distributive Justice in China” (12.000 euros, joint application with Dr. Chang-Jiang Lui).
- 2008** Research grant “Uncertainty, information, and cooperation” Research Grant Finnish Cultural Foundation (18,000 euros, joint application with Joel Vuolevi MSc).
- 2008** Research grant “Behavioral Decision Making in Social Dilemmas: A Two-Stage Model. National Science Foundation of China (Nr. 30800307; 15.000 euros, with Dr. Chang-Jiang Liu).
- 2007** Research grant “Social Psychology: Bridging Theory and Application in Society” (2007, 48.000 euros). The Netherlands Organization of Scientific Research (NWO)
- 2004** Research grant from the Swiss Science Foundation for a project entitled “Noise in Group Interactions” (125.000 euros; joint application with Dr. Wernher Brucks).

2003 Research grant from the Netherlands Organization of Scientific Research (NWO). "Beyond Reciprocity: A New Look at the Evolution of Cooperation" (150.000 euros).

2003 Research grant from VU University for Interdisciplinary research on work (Work and Cooperation; 250.000 euros) with Profs. Gerard van den Berg (Economics) and Jeanne de Bruijn (Sociology).

1999 Research grant from VU University (Breedtestategie). "Cognition, Communication, and Change" (425.000 euros) Principal applicant is Prof. dr G.R. Semin; co-applications are Prof. dr P.G. Klandermans and Prof. dr P. Koopman.)

1999 Research grant from the European Commission entitled "Functionality of Prosocial Orientations" (130.000 euros; joint application with Marcello Gallucci).

1999 Research grant from the German Science Foundation for a project entitled "Priming prosocial behavior" (55.000 euros; joint application with Sonja Utz)

1999 Research grant from the Netherlands Organization of Scientific Research (NWO) "A New Look at Social Comparison" (225.000 euros; co-applicants included Prof.dr. A.P. Buunk, Prof. Dr. K. Van Den Bos, Prof. dr. R. Spears, Prof.dr. N. Van Yperen).

1999 Research grant from the Netherlands Organization of Scientific Research (NWO) "Need to Belong and Cooperation" (110.000 euros; co-applicant is dr. Sander Koole).

1997 Research grant from Netherlands Organization of Scientific Research (NWO) "Justice at work and in social relationships: The healing effect of doing just." (40.000 euros; principal applicant is Dr. R. Vermunt; co-applicants are Dr. N.W. Van Yperen and Prof. dr E. Van Der Vliert).

1997 Research grant from the Netherlands Organization of Scientific Research (NWO) "Adaptation and Interdependence" (425.000 euros; principal applicant is Prof. dr. Paul Van Lange; co-applicants are Dr. C.K.W. De Dreu, Dr. K. Van Den Bos, and Prof. dr H.A.M. Wilke).

1994 Grant from the VU Amsterdam ("Universitaire Stimulerings Fonds") to support a graduate student on a project called "The formation and maintenance of personality impressions." (60.000 euros)

1994 Grant from the Dutch Ministry of Traffic and Water Management for advice and research regarding the relationship between traffic mode choices and functioning in organizations (70.000 euros).

1993 Grant from Van Nimwegen en partners, an organization concerned with consumer satisfaction research (2.000 euros).

1993 Grant from the Dutch Ministry of Traffic and Water Management for writing a report and giving two presentations about "A social dilemma approach to traffic management" (23.000 euros).

1993 Several travel grants to support four international visits, to University of California, Santa Barbara (1986, six months; 1988, three months), to the University of Delaware (1989; three months) and to the University of North Carolina (1992, three months).

Organization Conferences

- Co-organizer of the Sydney Symposium on Social Psychology (Morality, with Prof. dr. Joseph Forgas, as main organizer), Sydney, Australia (March 16-19, 2015)
- Co-organizer of the International Conference on Power, Politics, and Paranoia (with Dr. Jan Willem van Prooijen), Amsterdam (13-14 July, 2012).
- Program Chair for the Society of Experimental Social Psychology Conference, Washington DC (October 2011).
- Program Chair for 14th International Conference on Social Dilemmas, Amsterdam (July 2011).
- Organizer of the 14th International Conference on Social Dilemmas, Amsterdam (6-10 July 2011).
- Member Program Committee for 13th International Conference on Social Dilemmas, Kyoto (August 2009).
- *Program Chair* for the 14th General Meeting organized by the European Association of Experimental Social Psychology (2004-2005).
- *Kurt Lewin Institute conference* (with Dr. Nico van Yperen and Ms Ina Putter, April 2003). Egmond aan Zee, The Netherlands.

Symposia and Workshops (selected)

- *Social norms in uncertain times*. Symposium at the International Convention of Psychological Science (March 9-12, 2023). Brussels, Belgium.
- *Refugees: How Are We to Reduce Distrust and Ingroup Favoritism?* Symposium at the International Convention of Psychological Science (March 7-9, 2019), Paris, France.
- *From Local to Global Psychology*. Symposium at the General Meeting of the Society of Personality and Social Psychology (March 1-3, 2018, with Prof. Michele Gelfand). Atlanta, USA
- *Climate Change, Culture, and Human Behavior*. Symposium at the International Conference of Psychological Science (March 23-25, 2017). Vienna, Austria.
- *Governance: Without trust, no governance* (with Prof. René Bekkers and Dr. Bart de Jong), Amsterdam, The Netherlands (June 17, 2016).
- *Psychological and evolutionary perspectives on trust and cooperation*. Symposium at the Meeting of the Society of Personality and Social Psychology (Berkeley, September 27-28, 2013). Berkeley California, USA.
- *Self-control in the life course*. Symposium in honor of Walter Mischel (Ludwig Wittgenstein award), Vienna, Austria October 5, 2012.
- *The plasticity of interpersonal trust*. Symposium at the Meeting of the Society of Personality and Social Psychology (with Jeffry Simpson, January, 2009). Tampa, Florida, USA.
- *Trust and Respect*. Symposium at the Bi-annual Kurt Lewin Institute conference (April, 2008). Zeist, The Netherlands.
- *Bridging Social Psychology*. Symposium at the Meeting of the Society of Personality and Social Psychology (January, 2006). Palm Springs, USA.
- *Bridging Social Psychology*, Kurt Lewin Institute preconference, Egmond aan Zee, The Netherlands (April 2003).
- *Forgiveness and misunderstanding in social interaction* (with Johan Karremans). Symposium at the 13th General Meeting of the European Association of Social Psychology, San Sebastian, Spain (July 2002).
- *Social Justice Workshop* given by Prof. dr. Allan Lind, Leiden (May 1995) and sponsored by the Kurt Lewin Institute. Coordinator was Dr. Riel Vermunt.
- *Interdependence Workshop* by Prof. dr. Kelley, Amsterdam (May 1994), Kurt Lewin Institute.

Reviewing Activities

For manuscripts, ad hoc reviewer for:

Interdisciplinary journals, such as:

Behavioral and Brain Sciences
Current Biology
Nature
Nature Communications
Nature Climate Change
Nature Human Behavior
Proceedings of National Academy of Sciences (PNAS)
Psychophysiology
SCAN
Science
Scientific Reports
Trends in Ecology and Evolution
Trends in Cognitive Sciences

Psychology journals, such as:

American Psychologist
Current Directions in Psychological Science
Emotion
Psychological Bulletin
Psychological Inquiry
Psychological Review
Psychological Science

Social and Personality Psychology and Decision Making, such as:

European Journal of Social Psychology
European Journal of Personality
Journal of Experimental Social Psychology
Journal of Personality
Journal of Personality and Social Psychology
Organizational Behavior and Human Decision Processes
Personality and Social Psychology Bulletin
Personality and Social Psychology Review

For grant proposals, ad hoc reviewer for:

European Research Council (Advanced ERC grants)
Netherlands Organization for Scientific Research (Foundation for Societal Sciences)
Royal Dutch Academy of Sciences (KNAW)
Netherlands Organization for Scientific Research (Foundation for Economic, Social-Cultural, and Geographical Sciences)
Australian Organization for Scientific Research
Israeli Science Foundation (ISF)
University of Leiden (RUL)
Catholic University of Brabant (KUB)
University of Utrecht (RU)

Societal service

- Workshop “Integrity” for 180 professionals of all ministries (The Hague, 2020, 2022)
- Advice and consultancy for Dutch Association of Mayors (2022)
- Member expert meeting task force “Aggression against helpers” ministry of Justice and Safety (The Hague, 2020)
- Consultancy for National television (Netherlands, NPO) to inform about societal trends and group behavior (Amsterdam, 2020)
- Workshop “Cooperation, culture, and conflict” for ImpactAcademy (for professionals in policy regarding climate change, Utrecht, 2019).
- Workshop “Integrity in policy” for the Ministry of Justice and Safety (The Hague, 2019).
- Workshop “Integrity” for newly appointed members of provincial state Overijssel (2019).
- Workshop “Wisdom in Leadership”, Foundation Comenius leergangen (for professionals, including higher management in governance, Arnhem, 2019).
- Workshop “Psychology of Corruption” (primarily for Professionals of NGOs, 40 nationalities, 2017)
- Master class “Trust and Human Cooperation” (McKinsey Consultancy, Amsterdam, 2016, 2019)
- Workshop “Psychology of Trust and Cooperation” for City Mayors (bi-annual, De Essenburg, 2014 - 2021)
- Advisor for the Ministry of Traffic and Transportation (2005 – 2006, 2008 -2009)
- Occasional consultancy for Eyeworks, a television program production company (2004-2005).
- Occasional consultancy for the Katholieke Radio Omroep (KRO); consultancy regarding the psychology of everyday life dilemmas - a program broadcasted on national television (1996).
- Occasional consultancy for the Ministry of Traffic and Water Management (1993-1995).
- Occasional consultancy for Van Nimwegen and Partners (1993-1994).

Advisory Boards

- Advisory board of the *European Science Foundation* (2005-2007)
- Advisory board of the *Netherlands Organization for the Advancement of Science* (2005-2006)
- Member of Policy Advice Committee for the *Netherlands Organization of Scientific Research* (NWO), Societal and Behavioral Sciences (1999-2001)

Media

Scientific American: Guest blog

Daniel Yudkin, Nils Köbis, & Paul Van Lange (2017). The Road to Bribery: Slippery or Steep?

Paul Van Lange & Brock Bastian (2019). Reducing climate change by making it less abstract.

Paul van Lange & Evert van de Vliert (2019). Latitude adjustment: How latitude matters for happiness, creativity, aggression and more.

Blogs and Podcasts

- Several blogs for *Psychology Today*
- Podcasts for BNR Radio, Radio 1, and various other media channels

- Podcast in series by Stanford University (topic: climate and prosociality)
- Podcasts for Netherlands Institute for Psychologists (title: climate psychology)
- Video for *University of the Netherlands*

Several interviews or research covered in, among others:

International: CNN News, New York Times, Science Daily, New York Magazine (several times), Scientific American, Mind, Psychology Today, Huffington Post, APS Monitor, Neurosciencenews, News Room America

National: De Volkskrant, NRC Handelsblad, Financieel Dagblad, Het Parool, NRC Next, Trouw, Tubantia, Elsevier, Intermediair, Vrij Nederland, Psychologie Magazine, Groene Amsterdammer, and more.

Several radio and television interviews

Television: NOS Journaal, EenVanDaag, M, RTL Nieuws, Studio Max, EDNED, Tijd voor Max

2011-now: Several interviews per year for *Editie.nl*

2020-2022: Regular guest at Tijd voor Max, EenVandaag, and Program M

Radio: Radio 1, Pavlov, Wetenschap 24, Radio Brazil, BNR, NTR Academie

2014-now: On average 4-5 interviews per year for Radio 1 (science section)

2014-2017: On average 2-3 interviews per year for Vrij Nederland (De Oplossers)

Articles or letters (Op-eds)

NRC Handelsblad, Parool, Volkskrant (around 5-7 per year since 2018)

Participation in several ad hoc discussion groups

- Contributor to “*Making Holland Great Again*” (2019, 40 minutes, BNNVARA)
- Scientific analyst for a newly developed television program called “*NPO3 onderzoekt haat*” (“NPO3 examines hate”, 2018; four 40 minute episodes; around 150.000 viewers).
- Scientific producer of a newly developed television program called *Mirror Mission* (2004-2005; seven episodes broadcast in April-May 2005; around 300.000 viewers).
- Contributor to TV-Episode “Our Conscience” LEVI Productions (2012, 40 minutes)
- Advisor for “*De Asoshow*” a television-program (several episodes, 1994, 30 minutes)

Presenter at several public events (selected)

- Basta conference: How to promote safety in society (Utrecht, 2012, Amsterdam, 2013)
- Sports conference: How to reduce violence along the sports fields (Amsterdam, 2013)
- Spinoza Lyceum: Self-control, adolescents, and trust (Amsterdam, 2016)
- McKinsey Consultancy: Trust (Amsterdam, 2016, 2019)
- International Staff Organization VU: Benefits of Internationalization (Amsterdam, 2017)
- NEMO Museum, Brain and Cognition (Amsterdam, 2017)
- Art and Inspiration: Empathy and Moral Conflict (Amsterdam, De Meervaart, 2017)
- Eurosonic Noorderslag: Trust and respect. (Groningen, Oosterpoort, 2018)
- Refugees Rethinking: Action and Knowledge (Cracow, 2018)
- Dutch media week: Individuals inspire, collectives provide atmosphere (Hilversum, 2020)
- Vitamin S in Sports. Topsport community conference (Utrecht, 2022)

Major

- Head of Social (and Organizational) Psychology VU University Amsterdam (2009-2021).
- Program Chair, European Association of Experimental Social Psychology (2004-2005).
- Scientific Director of Kurt Lewin Institute, an interuniversity graduate school of social psychology and its applications (2001-2004). The KLI was formally accredited by the Royal Dutch Academy of Sciences in June 2005, and received the Jean-Paul Codol Award from the European Association of Experimental Social Psychology, Würzburg, July 2005.
- Chair and member of Scientific Research Committee VU University Amsterdam (1999; Chair 2000-2007).
- Head of Department of Social Psychology VU University Amsterdam (1999-2001; 2003-2004, 2007 -2009).
- Member of Policy Advice Committee for the *Netherlands Organization of Scientific Research* (NWO), Societal and Behavioral Sciences (1999-2001).

Other

- Member of panel for award for best essay on “energy transition” (Royal Dutch Society of Sciences, 2022-2023)
- Member of N.W.O. ZonMw panel “COVID-19 expert panel – Prevention and Care” (2020)
- Member of Board of Amsterdam Sustainability Institute (2018-now)
- Member of Institute for Peace And Conflict Studies (PCAS, 2017-now)
- Member of Panel Best MA-Thesis Award in Social and Behavioral Sciences (Royal Dutch Society of Sciences, 2017, 2018)
- Member of Publication Committee (SESP, 2013-now)
- Member of Van der Gaag Foundation (2012-2013), under auspices of by Royal Dutch Academy of Science
- Management Team Social and Organization Psychology (Chair, 2009-2016)
- Tenure Track Committee (2008-2009)
- Member of Steering Committee Social Dilemmas (2005-2017)
- Coordinator of Master’s Program Social psychology (2004-2006)
- Member of Kurt Lewin Institute Board (2003-2022)
- Advisory committee for Hendrik Pierson Chair (2003-2005)
- Social Psychology committee ("Dagelijks Bestuur vakgroep Sociale Psychologie" 1998-2001)
- Member of Department Chair Meeting (1999-2001, 2003-2004, 2005-2006)
- Education committee (VU, 1998-1999)
- Member of Faculty of Psychology and Pedagogics Council (VU, 1995-1997)
- Member of Dissertation Committees (1993-now, around 5 times per year)
- Laboratory committee (VU, 1990-1992)
- Library services committee (VU, 1991-1994; 1999-2001)
- Association of Dutch Social Psychologists: Board member (1991-1995)
- Colloquium committee (VU, 1991-1992)

Professional Membership

American Psychological Association (APA)
American Psychology Society (APS, *Elected fellow*)
Association of Dutch Social Psychologists (ASPO)
European Association of Social Psychology (EASP)
Human Behavior and Evolution Society (HBES)
New York Academy of Sciences (NYAS, *Elected Fellow*)
Society for Experimental Social Psychology (SESP)
Society of Personality and Social Psychology (SPSP)
Cultural Evolution Society (CES)

Scientific Impact

Google Scholar: Total citations: > 40,000, H-index = 93 (December, 2023)

Three highly cited papers

Van Lange, P. A. M., Otten, W., De Bruin, E. M. N., & Joireman, J. A. (1997). Development of prosocial, individualistic, and competitive orientations: Theory and preliminary evidence. *Journal of Personality and Social Psychology*, 73, 733-746. (> 1,800 citations, Google)

Van Lange, P. A. M. (1999). The pursuit of joint outcomes and equality in outcomes: An integrative model of social value orientation. *Journal of Personality and Social Psychology*, 77, 337-349. (> 1,600 citations, Google)

Rusbult, C. E., & Van Lange, P. A. M. (2003). Interdependence, interaction, and relationships. *Annual Review of Psychology*, 54, 351-375. (> 1,500 citations, Google)

Publications

Books

Van Lange, P. A. M., Higgins, E. T., & Kruglanski, A. W. (2021, Eds). *Social Psychology: Handbook of Basic Principles* (Third Edition). New York: Guilford.

Van Lange, P. A. M., Rockenbach, B., & Yamagishi, T. (2017, Eds). *Social dilemmas: New perspectives on trust*. New York: Oxford University Press.

Forgas, J. P., Jussim, L., & Van Lange, P. A. M. (2016, Eds). *Social psychology and morality*. New York: Psychology Press.

Van Prooijen, J. W., & Van Lange, P. A. M. (2016, Eds). *Corruption, cheating, and concealment: The roots of dishonest behavior*. Cambridge University Press.

- Joireman, J. A., & Van Lange, P. A. M. (2015). *How to Publish High Quality Research: Discovering, Building, and Sharing*. American Psychological Association. Washington DC.
- Van Prooijen, J. W., & Van Lange, P. A. M. (2014, Eds). *Power, politics, and paranoia: Why people are suspicious of their leaders*. Cambridge University Press.
- Van Lange, P. A. M., Balliet, D. P., Parks, C. D., & Van Vugt, M. (2014). *Social dilemmas: The psychology of human cooperation*. Oxford University Press.
- Van Lange, P. A. M., Rockenbach, B., & Yamagishi, T. (2014, Eds). *Social dilemmas: New perspectives on reward and punishment*. New York: Oxford University Press.
- Van Lange, P. A. M., Kruglanski, A. W., & Higgins, E. T. (2012, Eds). *Handbook of Theories of Social Psychology* (Volume 1). Thousand Oaks, Ca, Sage.
- Van Lange, P. A. M., Kruglanski, A. W., & Higgins, E. T. (2012, Eds). *Handbook of Theories of Social Psychology* (Volume 2). Thousand Oaks, Ca, Sage.
- Van Lange, P. A. M. (2006, Ed.). *Bridging Social Psychology: Benefits of Transdisciplinary Approaches*. Mahwah: Erlbaum.
- Kelley, H. H., Holmes, J. W., Kerr, N. L., Reis, H. T., Rusbult, C. E., & Van Lange, P. A. M. (2003). *An Atlas of Interpersonal Situations*. New York: Cambridge.
- Van Lange, P. A.M. (2001). *Interactie als uitdaging* (Interaction as challenge, Inaugural address). VU University Press.
- Liebrand, W.B.G. & Van Lange, P. A. M. (1989; Eds.). *Als het mij maar niets kost! De psychologie van sociale dilemma's* (As long as it doesn't cost me anything! The psychology of social dilemmas.). Amsterdam/Lisse: Swets en Zeitlinger.
- ### **Articles and Book Chapters (in English)**
- Jin, X., Columbus, S., Van Lange, P. A. M., & Balliet, D. (in press). Conflict, cooperation, and institutional choice. *Journal of Experimental Social Psychology*.
- Van Lange, P. A. M. (in press). Cooperation and conflict. In D. Gilbert, S. T. Fiske, E. Finkel, & W. Berry Mendes (Eds). *Handbook of Social Psychology (6th Edition)*.
- Andrighetto, G., Szekely, A., Guido, A., Gelfand, M., Abernathy, J., ...Van Lange, P.A.M.... Eriksson, K.(in press). Changes in social norms during the early stages of the COVID-19 pandemic across 43 countries (in press). *Nature Communications*.
- Ruggeri, K., Stock, F. S., Haslam, A., Capraro, V., Boggio, P.,Van Lange, P. A. M., ... Van Bavel, Y., & Willer, R. (2024). A synthesis of evidence for policy from behavioral science during COVID-19. *Nature*, 625, 134–147. <https://doi.org/10.1038/s41586-023-06840-9>.

Azevedo, F., Pavlović, T., Rego, G.,...Van Lange, P. A. M., ...Habib, R. (2023). Social and moral psychology of COVID-19 across 69 countries. *Scientific Data*.

Bastian, B., Crimston, C., Klebl, C., & Van Lange, P. A. M. (2023). The moral significance of protecting environmental and cultural objects. *PlosOne*, 18: e0280393

Colnaghi, M., Dos Santos, F. P., Van Lange, P. A. M., & Balliet, D. P. (2023). Adaptations to infer fitness interdependence promote the evolution of cooperation. *Proceedings of the National Academy of Sciences*, 120 (50) e2312242120

Ekinci, S., & Van Lange, P. A. M. (2023). Lost in between crises: How do COVID-19 threats influence the motivation to act against climate change and the refugee crisis? *Journal of Environmental Psychology*, 85, 101918.

Hornsey, M., Pearson, S., Van Lange, P. A. M.,....Bastian, B. (2023). Multinational data show that conspiracy beliefs are associated with the perception (and reality) of poor national economic performance. *European Journal of Social Psychology*, 53, 78-89.

Kirkland, K., Crimston, C., Jetten, J.,.... Van Lange, P. A. M., Bastian, B. (2023). Moral expansiveness across cultures: The role of societal factors across 39 countries. *Social Psychology and Personality Science*, 14, 305-318.

Liu, Y., Wang, B., & Van Lange, P. A. M. (2023). The development of social value orientation: Attachment styles, number of siblings, age, and a comparison of measures. *European Journal of Personality*, 37, 402-417. (**This paper received the Open Science Award at the Vrije Universiteit**).

Martinez, C. A., Van Prooijen, J. W., & Van Lange, P. A. M. (in press). The hateful people: Populist attitudes predict interpersonal and intergroup hate. *Social Psychology and Personality Science*.

Ruggeri, K., Stock, F. S., Haslam, A., Capraro, V., Boggio, P.,Van Lange, P. A. M., ... Van Bavel, Y., & Willer, R. (2024). A synthesis of evidence for policy from behavioral science during COVID-19. *Nature*, 625, 134–147. <https://doi.org/10.1038/s41586-023-06840-9>.

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Van Lange, P. A. M., & Manesi, Z. (2023). Reputation reminders: When do eye cues promote prosocial behavior? *The Spanish Journal of Psychology*, 26, e8, 1-11.

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